

**Hotel/Motel Tax Annual Report
December 31, 2019**

Hotel/motel balance – January 1, 2019	\$67,647.74
Hotel/motel tax revenue	\$21,355.30
Distributed to Monticello Tourism	\$19,500.00
Find Lincoln Sign	\$1,956.84
Hotel/motel balance – December 31, 2019	\$67,546.20

The hotel/motel revenue experienced a net decrease in FY2019 from that in FY2018 of \$101.54. This figure represents a decrease of \$396.03 from the Foster's Inn, a decrease of \$17.33 from the Zybell House and an increase of \$1,745.07 from the Best Western.

Attached are reports which compare the 2018 and 2019 revenues from the hotel/motel tax and a historical report since FY2002. The balance of \$67,546.20 plus anticipated Hotel/motel tax revenue should be adequate to cover the budgeted expenditures of \$19,500 to Monticello Tourism for FY20.

Also, attached is the report provided by Monticello Chamber of Commerce covering the January 1 thru December 31, 2019. The report covers expenditures of the tax monies expended for tourism from the City of Monticello and indicates that Monticello Tourism ended the FY19 year with a net loss of \$5,532.90.

Respectfully submitted,


Brian McDowell
City Treasurer

**CITY OF MONTICELLO
HOTEL/MOTEL TAX REPORT**

Year Ending December 31, 2019

<u>Monthly Tax Payment</u>	<u>Best Western</u>	<u>Foster Inn</u>	<u>Zybell House</u>	<u>Tax Expended</u>	<u>Balance</u>
Balance brought forward from 12-31-2018					9,943.72
Jan-19	1081.98	244.41	142.07		11,412.18
Feb-19	504.59	291.38	83.35		12,291.50
Mar-19	1,607.71	116.96	45.54		14,061.71
Apr-19	2,004.18	149.77	67.12		16,282.78
May-19	2,335.83	139.00	74.26	9,750.00	9,081.87
Jun-19	2,654.97	426.32	145.15		12,308.31
Jul-19	2,772.61	395.53	53.46		15,529.91
Aug-19	972.72	299.40	105.55	1,956.84	14,950.74
Sep-19	696.23	371.39	165.33		16,183.69
Oct-19	2,097.75	456.85		9,750.00	8,988.29
Nov-19		452.00			9,440.29
Dec-19		401.89			9,842.18
	16,728.57	3,744.90	881.83	21,456.84	9,842.18

**CITY OF MONTICELLO
HOTEL/MOTEL TAX REPORT**

Year Ending December 31, 2018

<u>Monthly Tax Payment</u>	<u>Best Western</u>	<u>Foster Inn</u>	<u>Zybell House</u>	<u>Tax Expended</u>	<u>Balance</u>
Balance brought forward from 12-31-2017					9,420.13
Jan-18	1407.67	381.49			11,209.29
Feb-18	2,811.39	212.75			12,444.27
Mar-18		304.00			12,748.27
Apr-18	820.46	186.86			13,755.59
May-18		326.46	166.89		14,082.05
Jun-18		401.31			14,483.36
Jul-18		487.00		9,750.00	5,220.36
Aug-18		537.97			5,758.33
Sep-18	3,151.30	285.59	50.64		9,195.22
Oct-18		282.24	128.13	9,750.00	-272.54
Nov-18		400.54	285.18		128.00
Dec-18	6,792.68	334.72	268.32		7,255.40
	14,983.50	4,140.93	899.16	19,500.00	9,943.72

**CITY OF MONTICELLO
HOTEL/MOTEL TAX REPORT**

Activity Report
As of 12/31/2019

	Taxes Received			Total	Payments to Monticello Tourism
	Best Western	Foster Inn	Zybell House		
FY 2002	5,455.32	474.49		5,929.81	
FY 2003	19,448.32	1,498.89		20,947.21	15,000.00
FY 2004	20,954.80	1,552.06		22,506.86	15,000.00
FY 2005	20,959.62	1,432.08		22,391.70	20,000.00
FY 2006	24,373.71	1,225.36		25,599.07	25,000.00
FY 2007	21,379.76	1,015.91		22,395.67	20,000.00
FY 2008	22,164.92	639.44		22,804.36	21,500.00
FY 2009	23,678.70	780.57		24,459.27	25,000.00
FY 2010	19,930.59	720.97		20,651.56	18,792.00
FY 2011	21,739.87	575.02		22,314.89	14,000.00
FY 2012	27,349.43	2,415.81		29,765.24	20,000.00
FY 2013	20,926.86	2,041.39		22,968.25	22,000.00
FY 2013B	17,514.05	2,098.68		19,612.73	14,667.00
FY 2014	19,754.45	2,834.09		22,588.54	22,000.00
FY 2015	24,765.27	2,739.38		27,504.65	22,000.00
FY 2016	14,684.79	3,067.78		17,752.57	19,500.00
FY 2017	27,268.59	3,399.15	223.03	30,890.77	19,500.00
FY 2018	14,983.50	4,140.93	899.16	20,023.59	19,500.00
FY 2019	16,728.57	3,744.90	881.83	21,355.30	19,500.00

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Cash Basis

Monticello Chamber of Commerce Transaction Detail By Account January through December 2019

Type	Date	Num	Name	Memo	Split	Debit	Credit	Balance
Grants								
City of Monticello tourism								
Deposit	06/05/2019		City of Monticello	Deposit	First State Ban...		9,750.00	9,750.00
Deposit	10/21/2019		City of Monticello	Deposit	First State Ban...		9,750.00	19,500.00
Total City of Monticello tourism						0.00	19,500.00	19,500.00
Total Grants						0.00	19,500.00	19,500.00
Advertising								
Tourism Advertising								
Check	01/16/2019	1521	Effectv	cust # 6926	First State Ban...	818.00		-818.00
Check	01/16/2019	1522	Visit Champaign Cou...	Inv 2019.001	First State Ban...	1,250.00		-2,068.00
Check	01/28/2019	1523	Monticello Railway M...		First State Ban...	150.00		-2,218.00
Check	03/26/2019	1524	Effectv	cust # 6926	First State Ban...	826.20		-3,044.20
Check	04/16/2019	1525	Effectv	cust # 6926	First State Ban...	826.20		-3,870.40
Check	04/16/2019	1526	Visit Champaign Cou...	inv 2019.003	First State Ban...	1,250.00		-5,120.40
Check	05/21/2019	1527	Effectv	cust # 6926	First State Ban...	826.20		-5,946.60
Check	07/02/2019	1528	News Gazette	#9950	First State Ban...	250.00		-6,196.60
Check	07/02/2019	1529	Effectv	cust # 6926	First State Ban...	826.20		-7,022.80
Check	07/29/2019	1530	Visit Champaign Cou...	inv 2019.004	First State Ban...	1,250.00		-8,272.80
Check	08/05/2019	1531	Effectv	cust # 6926	First State Ban...	826.20		-9,099.00
Check	08/13/2019	1532	Effectv	cust # 6926	First State Ban...	826.20		-9,925.20
Check	08/27/2019	1533	Monticello Main Street		First State Ban...	500.00		-10,425.20
Check	09/18/2019	1534	Effectv	cust # 6926	First State Ban...	826.20		-11,251.40
Check	10/22/2019	1535	Effectv	cust # 6926	First State Ban...	826.20		-12,077.60
Check	11/12/2019	1536	B & A Screen Printing	Lunch with Sa...	First State Ban...	60.00		-12,137.60
Check	11/12/2019	1537	Effectv	cust # 6926	First State Ban...	826.20		-12,963.80
Check	12/17/2019	1538	Effectv	cust # 6926	First State Ban...	826.20		-13,790.00
Total Tourism Advertising						13,790.00	0.00	-13,790.00
Total Advertising						13,790.00	0.00	-13,790.00
Payroll Expenses								
Tourism Salary								
Gener...	12/31/2019	10044			Officer Salary	10,971.70		-10,971.70
Total Tourism Salary						10,971.70	0.00	-10,971.70
Total Payroll Expenses						10,971.70	0.00	-10,971.70
Postage and Delivery								
Credit ...	06/17/2019		Postmaster	Postage	Visa old	4.80		-4.80
Credit ...	07/17/2019		Postmaster	Postage	Visa old	2.05		-6.85
Check	09/18/2019	11868	Postmaster	stamps	1st State Bank	55.00		-61.85
Credit ...	09/24/2019		Postmaster	Postage	Visa old	55.00		-116.85
Credit ...	10/30/2019		Postmaster	Postage	Visa old	62.35		-179.20
Check	12/05/2019	11892	Postmaster	post office box...	1st State Bank	92.00		-271.20
Total Postage and Delivery						271.20	0.00	-271.20
TOTAL						25,032.90	19,500.00	-5,532.90

Monticello Chamber of Commerce
Check Detail
January through December 2019

Type	Num	Date	Name	Account	Paid Amount	Original Amount
Check	1521	01/16/2019	Effectv	First State Bank Tourism	-818.00	-818.00
TOTAL				Tourism Advertising	-818.00	818.00
Check	1522	01/16/2019	Visit Champaign County	First State Bank Tourism	-1,250.00	-1,250.00
TOTAL				Tourism Advertising	-1,250.00	1,250.00
Check	1523	01/28/2019	Monticello Railway Museum	First State Bank Tourism	-150.00	-150.00
TOTAL				Tourism Advertising	-150.00	150.00
Check	1524	03/26/2019	Effectv	First State Bank Tourism	-826.20	-826.20
TOTAL				Tourism Advertising	-826.20	826.20
Check	1525	04/16/2019	Effectv	First State Bank Tourism	-826.20	-826.20
TOTAL				Tourism Advertising	-826.20	826.20
Check	1526	04/16/2019	Visit Champaign County	First State Bank Tourism	-1,250.00	-1,250.00
TOTAL				Tourism Advertising	-1,250.00	1,250.00
Check	1527	05/21/2019	Effectv	First State Bank Tourism	-826.20	-826.20
TOTAL				Tourism Advertising	-826.20	826.20
Check	1528	07/02/2019	News Gazette	First State Bank Tourism	-250.00	-250.00

Digital Video
Champaign & Peoria Region
All of Central IL. Peoria -> Effingham
Promotion of Monticello
Coach Tours, Film, etc.

Print Advertising

PC Guide

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Monticello Chamber of Commerce
Check Detail
January through December 2019

Type	Num	Date	Name	Account	Paid Amount	Original Amount
TOTAL				Tourism Advertising	-250.00	250.00
Check	1529	07/02/2019	Effectv	First State Bank Tourism	-250.00	250.00
TOTAL				Tourism Advertising	-826.20	826.20
Check	1530	07/29/2019	Visit Champaign County	First State Bank Tourism	-826.20	826.20
TOTAL				Tourism Advertising	-1,250.00	1,250.00
Check	1531	08/05/2019	Effectv	First State Bank Tourism	-1,250.00	1,250.00
TOTAL				Tourism Advertising	-826.20	826.20
Check	1532	08/13/2019	Effectv	First State Bank Tourism	-826.20	826.20
TOTAL				Tourism Advertising	-826.20	826.20
Check	1533	08/27/2019	Monticello Main Street	First State Bank Tourism	-500.00	500.00
TOTAL				Tourism Advertising	-500.00	500.00
Check	1534	09/18/2019	Effectv	First State Bank Tourism	-826.20	826.20
TOTAL				Tourism Advertising	-826.20	826.20
Check	1535	10/22/2019	Effectv	First State Bank Tourism	-826.20	826.20

Monticello Chamber of Commerce
Check Detail
January through December 2019

Type	Num	Date	Name	Account	Paid Amount	Original Amount
TOTAL				Tourism Advertising	-826.20	826.20
Check	1536	11/12/2019	B & A Screen Printing	First State Bank Tourism	-60.00	60.00
TOTAL			<i>Signs Exp. Monticello</i>	Tourism Advertising	-60.00	60.00
Check	1537	11/12/2019	Effectv	First State Bank Tourism	-826.20	826.20
TOTAL				Tourism Advertising	-826.20	826.20
Check	1538	12/17/2019	Effectv	First State Bank Tourism	-826.20	826.20
TOTAL				Tourism Advertising	-826.20	826.20