

**Hotel/Motel Tax Annual Report
December 31, 2018**

| | |
|---|-------------|
| Hotel/motel balance – January 1, 2018 | \$67,124.15 |
| Hotel/motel tax revenue | \$20,023.59 |
| Distributed to Monticello Tourism | \$19,500.00 |
| Hotel/motel balance – December 31, 2018 | \$67,647.74 |

The hotel/motel revenue experienced a net increase in FY2018 from that in FY2017 of \$523.59. This figure represents an increase of \$741.78 from the Foster's Inn, an increase of \$676.13 from the Zybell House and a decrease of \$12,285.09 from the Best Western.

Attached are reports which compare the 2017 and 2018 revenues from the hotel/motel tax and a historical report since FY2002. The balance of \$67,647.74 plus anticipated Hotel/motel tax revenue should be adequate to cover the budgeted expenditures of \$19,500 to Monticello Tourism for FY19.

Also, attached is the report provided by Monticello Chamber of Commerce covering the January 1 thru December 31, 2018. The report covers expenditures of the tax monies expended for tourism from the City of Monticello and indicates that Monticello Tourism ended the FY18 year with a net income of \$-7421.49

Respectfully submitted,



Brian McDowell
City Treasurer

**CITY OF MONTICELLO
HOTEL/MOTEL TAX REPORT**

Year Ending December 31, 2018

| <u>Monthly Tax Payment</u> | <u>Best Western</u> | <u>Foster Inn</u> | <u>Zybell House</u> | <u>Tax Expended</u> | <u>Balance</u> |
|---|---------------------|-------------------|---------------------|---------------------|----------------|
| Balance brought forward from 12-31-2017 | | | | | 9,420.13 |
| Jan-18 | 1407.67 | 381.49 | | | 11,209.29 |
| Feb-18 | 2,811.39 | 212.75 | | | 12,444.27 |
| Mar-18 | | 304.00 | | | 12,748.27 |
| Apr-18 | 820.46 | 186.86 | | | 13,755.59 |
| May-18 | | 326.46 | 166.89 | | 14,082.05 |
| Jun-18 | | 401.31 | | | 14,483.36 |
| Jul-18 | | 487.00 | | 9,750.00 | 5,220.36 |
| Aug-18 | | 537.97 | | | 5,758.33 |
| Sep-18 | 3,151.30 | 285.59 | 50.64 | | 9,195.22 |
| Oct-18 | | 282.24 | 128.13 | 9,750.00 | -272.54 |
| Nov-18 | | 400.54 | 285.18 | | 128.00 |
| Dec-18 | 6,792.68 | 334.72 | 268.32 | | 7,255.40 |
| | 14,983.50 | 4,140.93 | 899.16 | 19,500.00 | 9,943.72 |

**CITY OF MONTICELLO
HOTEL/MOTEL TAX REPORT**

Year Ending December 31, 2017

| <u>Monthly Tax Payment</u> | <u>Best Western</u> | <u>Foster Inn</u> | <u>Tax Expended</u> | <u>Balance</u> |
|---|---------------------|-------------------|---------------------|--------------------|
| Balance brought forward from 12-31-2016 | | | | -1,747.43 |
| Jan-17 | 4592.97 | | | 2,845.54 |
| Feb-17 | 3,487.75 | 184.41 | | 1,924.73 |
| Mar-17 | | 510.15 | | 2,434.88 |
| Apr-17 | | | | 2,434.88 |
| May-17 | 4,074.49 | 196.18 | | 9,750.00 -3,044.45 |
| Jun-17 | 2,046.22 | 318.77 | | -679.46 |
| Jul-17 | | 443.36 | | -236.10 |
| Aug-17 | | 614.64 | | 378.54 |
| Sep-17 | | 462.27 | | 840.81 |
| Oct-17 | 8,193.15 | | | 9,750.00 -716.04 |
| Nov-17 | 4,874.01 | 313.03 | 223.06 | 4,471.00 |
| Dec-17 | | 356.34 | | 4,827.34 |
| | 27,268.59 | 3,399.15 | 223.06 | 19,500.00 9,420.31 |

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Cash Basis

Monticello Chamber of Commerce
Transaction Detail By Account
 January through December 2018

| Type | Date | Num | Name | Memo | Debit | Credit | Balance |
|-----------------------------------|------------|-------|--------------------------|---------------------|------------------|------------------|------------------|
| Grants | | | | | | | |
| City of Monticello tourism | | | | | | | |
| Deposit | 07/30/2018 | | | Deposit | | 9,750.00 | 9,750.00 |
| Deposit | 10/17/2018 | | | Deposit | | 9,750.00 | 19,500.00 |
| Total City of Monticello tourism | | | | | 0.00 | 19,500.00 | 19,500.00 |
| Total Grants | | | | | 0.00 | 19,500.00 | 19,500.00 |
| Advertising | | | | | | | |
| Tourism Advertising | | | | | | | |
| Check | 01/17/2018 | 1501 | Monticello Railway ... | | 150.00 | | -150.00 |
| Check | 01/24/2018 | 1502 | Visit Champaign Co... | inv 2018.005 | 1,250.00 | | -1,400.00 |
| Check | 01/24/2018 | 1503 | Comcast Spotlight | cust # 6926 | 1,033.00 | | -2,433.00 |
| Check | 02/13/2018 | 1504 | Royal Publishing | inv 7896652 | 140.00 | | -2,573.00 |
| Check | 03/14/2018 | 1505 | Comcast Spotlight | cust # 6926 | 818.00 | | -3,391.00 |
| Check | 04/05/2018 | 1506 | Discover Central Illi... | | 600.00 | | -3,991.00 |
| Check | 04/11/2018 | 1507 | Comcast Spotlight | cust # 6926 | 818.00 | | -4,809.00 |
| Check | 04/25/2018 | 1508 | Visit Champaign Co... | inv 2018.006 | 1,250.00 | | -6,059.00 |
| Check | 05/08/2018 | 1509 | Lee Enterprises- Ce... | Acct # 111-6000... | 739.00 | | -6,798.00 |
| Check | 05/18/2018 | 1510 | Comcast Spotlight | cust # 6926 | 818.00 | | -7,616.00 |
| Check | 06/18/2018 | 1511 | News Gazette | #9950 | 250.00 | | -7,866.00 |
| Check | 06/18/2018 | 1512 | Comcast Spotlight | cust # 6926 | 818.00 | | -8,684.00 |
| Check | 07/10/2018 | 1513 | Comcast Spotlight | cust # 6926 | 818.00 | | -9,502.00 |
| Check | 07/10/2018 | 1514 | Visit Champaign Co... | inv 2018.007 | 1,250.00 | | -10,752.00 |
| Check | 08/14/2018 | 1515 | Comcast Spotlight | cust # 6926 | 818.00 | | -11,570.00 |
| Check | 09/11/2018 | 1516 | Comcast Spotlight | cust # 6926 | 818.00 | | -12,388.00 |
| Check | 10/17/2018 | 1517 | Comcast Spotlight | cust # 6926 | 818.00 | | -13,206.00 |
| Check | 10/17/2018 | 1518 | Visit Champaign Co... | inv 2018.002 | 1,250.00 | | -14,456.00 |
| Check | 11/13/2018 | 1519 | Comcast Spotlight | cust # 6926 | 818.00 | | -15,274.00 |
| Check | 12/11/2018 | 1520 | Comcast Spotlight | cust # 6926 | 818.00 | | -16,092.00 |
| Total Tourism Advertising | | | | | 16,092.00 | 0.00 | -16,092.00 |
| Total Advertising | | | | | 16,092.00 | 0.00 | -16,092.00 |
| Payroll Expenses | | | | | | | |
| Tourism Salary | | | | | | | |
| General ... | 12/31/2018 | 10042 | | | 10,525.96 | | -10,525.96 |
| Total Tourism Salary | | | | | 10,525.96 | 0.00 | -10,525.96 |
| Total Payroll Expenses | | | | | 10,525.96 | 0.00 | -10,525.96 |
| Postage and Delivery | | | | | | | |
| Check | 01/03/2018 | 11660 | Postmaster | stamps | 49.00 | | -49.00 |
| Credit C... | 03/07/2018 | | Postmaster | postage for dues... | 4.80 | | -53.80 |
| Credit C... | 04/19/2018 | | Postmaster | visitor packets | 3.03 | | -56.83 |
| Credit C... | 10/01/2018 | | Postmaster | Postage | 6.70 | | -63.53 |
| Check | 10/11/2018 | 11759 | Postmaster | stamps | 50.00 | | -113.53 |
| Credit C... | 11/20/2018 | | Postmaster | Postage | 100.00 | | -213.53 |
| Check | 12/05/2018 | 11773 | Postmaster | post office box | 90.00 | | -303.53 |
| Total Postage and Delivery | | | | | 303.53 | 0.00 | -303.53 |
| TOTAL | | | | | 26,921.49 | 19,500.00 | -7,421.49 |